

2020 CENEX TOTAL PROTECTION PLAN® INCENTIVE



Eligible Cenex® salespeople, working with an authorized Cenex Lubricants distributor, who meet the following requirements, will be rewarded for warranty sales during fiscal year 2020.

Reward Requirements:

- **Must sell 15 warranties in FY20 to begin earning incentives. Once 15 warranties have been sold, the representative will receive the cumulative incentive amount for those sales.**
- **Must complete the CenexRefinedThinking.com Cenex Total Protection Plan® and LubeScan® online training course, by December 31, 2019. No extensions will be granted.**

Rewards will be distributed as follows once the 15 warranty threshold has been met:

Warranty Type	New Customer	Existing Customer
New Equipment Warranty – Synthetics and Cenex® Ruby Fieldmaster®	\$75	\$50
New Equipment Warranty – Synthetics without Cenex® Ruby Fieldmaster®, Conventional with or without Cenex Ruby Fieldmaster	\$50	\$25
Used Equipment Warranty	\$50	\$25

Non-CHS employees will receive Visa® gift cards, totaling earned incentives, on a quarterly basis. CHS employees will receive a quarterly direct deposit through CHS Inc. Payroll in the total amount of earned incentives, less taxes.

CLUB LEVEL

- **Entry:** Sell **15 warranties** in a fiscal year
- **Reward:** When an individual achieves this level, he or she earns up to an estimated **\$1,125 for all new customers**, \$750 for all current customers
- **Bonus:** Earns an additional **\$150 PLUS a Cenex Total Protection Plan shirt!**



**Nike Dri-FIT
Micro Pique Polo
TPP-100**

Engineered with Dri-FIT fabric which provides moisture management technology. This comfortable micro pique polo is exceptionally soft. The design features a flat knit collar, three-button placket and open hem sleeves. Color: Black

SILVER LEVEL

- **Entry:** Sell **25 warranties** in a fiscal year
- **Reward:** When an individual achieves this level, he or she earns up to an estimated **\$1,875 for all new customers**, \$1,250 for all current customers
- **Bonus:** Earns an additional **\$250 PLUS a Cenex Total Protection Plan jacket!**



**Eddie Bauer® Shaded
Crosshatch Soft Shell Jacket
TPP-200**

This multi-purpose soft shell offers water protection and breathability. Reverse coil zippers, front zippered pockets, adjustable tab cuffs with hook and loop closures and an open hem. Color: Blue

GOLD LEVEL

- **Entry:** Sell **40 warranties** in a fiscal year
- **Reward:** When an individual achieves this level, he or she will have earned an estimated **\$3,000 for all new customers**, \$2,000 for all current customers
- **Bonus:** Earns an additional **\$650!**

DIAMOND LEVEL

- **Entry:** Sell **50 warranties** in a fiscal year
- **Reward:** When an individual achieves this level, he or she earns up to an estimated **\$3,750 for all new customers**, \$2,500 for all current customers
- **Bonus:** Earns an additional **\$1,500!**

Terms: Incentives paid/fulfilled quarterly. Fulfilled within 30 business days of the end of each quarter. Any cumulative reward over \$600 received by a non-CHS employee is taxable. 1099 forms will be distributed to non-CHS employee participants who receive gift cards. **Gift cards expire as specified on gift card, and expired gift cards will not be replaced by CHS. If you have any questions, please call CHS Lubricants Marketing at 651-355-8569.**

